

New Markets Tax Credits

Waverly Area Economic Development

Program Overview

Designed to compensate Investors for perceived risk of investing in low-income communities



NMTC Program Overview

Bringing capital to communities that have had inadequate access to capital





Low Income Tracts in Iowa Communities

Census tracts where:

- Poverty rate exceeds 20% or
- Median income is below 80% of the greater of:
 - Statewide median income or
 - Metropolitan area median income.

Program Overview

- > \$10 million dollar Project will produce 39% tax Credit
 - > (\$10,000,000 * 39% = \$3,900,000)
- > \$3.9 million dollar tax credit converts into cash at 78¢
 - > (\$3,900,000 * .78¢ = \$3,042,000)
- > Transaction costs vary but typically can reach \$400,000
 - > (\$3,042,000 \$400,000 = \$2,642,000)

Economic Benefit = \$2,642,000

Iowa Community Development, LC Status of Allocations 3/27/2013

Round four - 2006 \$45 million Award	No Non-n		
Project name	Date dosed	Allocation used Non-metro	0
Village Place - Des Moines	7/13/2007	\$ 7,000,000 No	
Adler Theatre-Davenport	9/27/2007	\$ 9,500,000 No	
Museum Building-Sioux City	11/7/2007	\$ 10,000,000 No	
River Point West - DIM	11/19/2007	\$ 9,000,000 No	
Cambridge - Fairfield	6/6/2008	\$ 5,750,000 Yes	
Hotel Julien - Dubuque	7/18/2008	\$ 3,750,000 No	
		\$ 45,000,000 12.78%	

Iowa Community Development, LC Status of Allocations 3/27/2013

Round six - 2008 \$50 million Award		30% Non-metro requirement				
	Project name	Date dosed	Allo	ocation used	Non-metr	0
	Roshek Bldg-IBMDubuque	6/22/2009	\$	10,000,000	No	
	Wright on the Park - Mason City	1/26/2010	\$	10,000,000	Yes	
	Swift - Half of QEI	3/10/2011	\$	5,000,000	Yes	
	PG - 53% of QE	8/29/2011	\$	8,000,000	No	
	Novelty Ironworks - Dubuque	Pending	\$	8,800,000	No	
	Iowa Premium Beef - Tama	Pending	\$	8,200,000	Yes	
			\$	50,000,000	46.40%	

Iowa Community Development, LC Status of Allocations 3/27/2013

Round seven - 2009 \$70 million Award		46% Non-metro requirement			
	Project name	Date dosed	Allocation used	Non-metro	
	Hawkeye Pride Egg	9/28/2010	\$ 10,000,000	Yes	
	JBSwift Inc (Half of QEI funded)	7/21/2010	\$ 5,000,000	Yes	
	Pinnade Foods	8/11/2011	\$ 10,000,000	Yes	
	Winegard - 60% of QEI	9/11/2012	\$ 7,200,000	Yes	
	Habitat for Humanity	8/23/2012	\$ 12,000,000	No	
	63.14% deploye	d	\$ 44,200,000	46.00%	
Required - 100% by 12/8/2014					

Iowa Community Development, LC

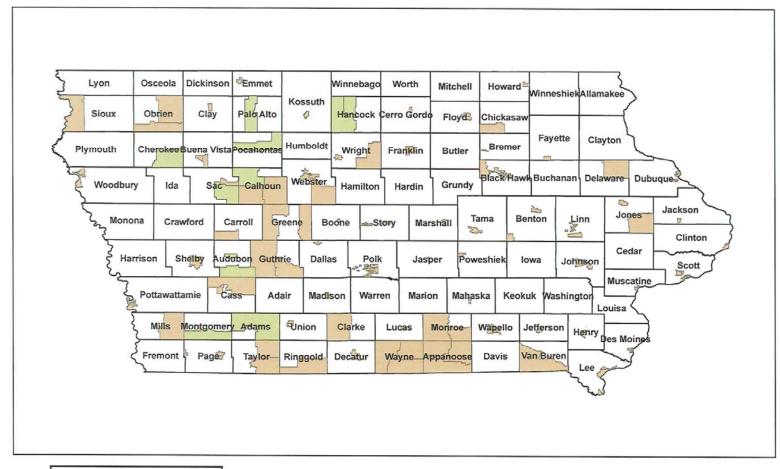
Status of Allocations

3/27/2013

Round eight - 2010 \$35 million Award		50% Non-metro requirement			ment
	Project name	Date dosed	Allo	ocation used	Non-metro
	PG - 47% of QE	8/29/2011	\$	7,000,000	No
	Winegard - 40% of QEI	9/11/2012	\$	4,800,000	Yes
	Novelty Ironworks - Dubuque	Pending	\$	9,200,000	No
	Iowa Premium Beef - Tama	Pending	\$	11,800,000	Yes
	93.71%deployed		\$	32,800,000	47.43%
Required - 60% by 9/30/2013 100% by 4/4/2016					
	Remaining non-metro requirement		\$	900,000	
\$28 million of uncommitted allocation remaining					
	Required split of remaing allocation:				
		Non-Metro	\$	900,000	
		Metro	\$	27,100,000	
		Total	\$	28,000,000	

Eligible NMTC Tracts – Iowa

2010 Iowa NMTC Qualifying Tracts







Eligible NMTC Tracts – Iowa



Eligible NMTC Tracts – Iowa















Roshek Building (IBM), Dubuque, IA

Office Building – renovation of 180,000 square foot historical building

Project size: \$45.5 million

2008 ICD NMTC Allocation used: \$10 million

Investor: US Bank

<u>Project</u> <u>Construction</u>

Direct Jobs 1300 190

Planned annual payroll: \$58.5 million



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Direct Jobs 1300 190

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Wright on the Park, Mason City

Renovation of former bank building and hotel designed by Frank Lloyd Wright. Will be used as a boutique hotel, restaurant, and conference center.

Project size: \$18.9 million

2008 ICD NMTC Allocation used: \$10 million

Investor: US Bank

<u>Project</u> <u>Construction</u>

Direct Jobs II 25

\$1.47 million of the benefit will go to a Mason City Foundation for support of future low income Mason City area benefit.

Iowa Business Growth Company

