

Executive Summary

Waverly City, IA Waverly City, IA (1982875) Geography: Place Iowa Downtown Resource Center

	Waverly city,
Population	
2000 Population	8,996
2010 Population	9,874
2018 Population	10,323
2023 Population	10,631
2000-2010 Annual Rate	0.94%
2010-2018 Annual Rate	0.54%
2018-2023 Annual Rate	0.59%
2018 Male Population	48.0%
2018 Female Population	52.1%
2018 Median Age	35.9

In the identified area, the current year population is 10,323. In 2010, the Census count in the area was 9,874. The rate of change since 2010 was 0.54% annually. The five-year projection for the population in the area is 10,631 representing a change of 0.59% annually from 2018 to 2023. Currently, the population is 48.0% male and 52.1% female.

Median Age

The median age in this area is 35.9, compared to U.S. median age of 38.3.

Race and Ethnicity	
2018 White Alone	93.3%
2018 Black Alone	2.3%
2018 American Indian/Alaska Native Alone	0.1%
2018 Asian Alone	1.9%
2018 Pacific Islander Alone	0.0%
2018 Other Race	0.5%
2018 Two or More Races	1.9%
2018 Hispanic Origin (Any Race)	2.2%

Persons of Hispanic origin represent 2.2% of the population in the identified area compared to 18.3% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 16.7 in the identified area, compared to 64.3 for the U.S. as a whole.

House	holds

2000 Households	3,240
2010 Households	3,546
2018 Total Households	3,772
2023 Total Households	3,899
2000-2010 Annual Rate	0.91%
2010-2018 Annual Rate	0.75%
2018-2023 Annual Rate	0.66%
2018 Average Household Size	2.35

The household count in this area has changed from 3,546 in 2010 to 3,772 in the current year, a change of 0.75% annually. The five-year projection of households is 3,899, a change of 0.66% annually from the current year total. Average household size is currently 2.35, compared to 2.34 in the year 2010. The number of families in the current year is 2,424 in the specified area.



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	Waverly city,
Median Household Income	
2018 Median Household Income	\$66,868
2023 Median Household Income	\$74,494
2018-2023 Annual Rate	2.18%
Average Household Income	
2018 Average Household Income	\$82,940
2023 Average Household Income	\$91,956
2018-2023 Annual Rate	2.09%
Per Capita Income	
2018 Per Capita Income	\$31,638
2023 Per Capita Income	\$35,038
2018-2023 Annual Rate	2.06%

Households by Income

Current median household income is \$66,868 in the area, compared to \$58,100 for all U.S. households. Median household income is projected to be \$74,494 in five years, compared to \$65,727 for all U.S. households

Current average household income is \$82,940 in this area, compared to \$83,694 for all U.S. households. Average household income is projected to be \$91,956 in five years, compared to \$96,109 for all U.S. households

Current per capita income is \$31,638 in the area, compared to the U.S. per capita income of \$31,950. The per capita income is projected to be \$35,038 in five years, compared to \$36,530 for all U.S. households

Housing	
2000 Total Housing Units	3,400
2000 Owner Occupied Housing Units	2,309
2000 Renter Occupied Housing Units	931
2000 Vacant Housing Units	160
2010 Total Housing Units	3,732
2010 Owner Occupied Housing Units	2,579
2010 Renter Occupied Housing Units	967
2010 Vacant Housing Units	186
2018 Total Housing Units	3,962
2018 Owner Occupied Housing Units	2,719
2018 Renter Occupied Housing Units	1,053
2018 Vacant Housing Units	190
2023 Total Housing Units	4,090
2023 Owner Occupied Housing Units	2,846
2023 Renter Occupied Housing Units	1,052
2023 Vacant Housing Units	191

Currently, 68.6% of the 3,962 housing units in the area are owner occupied; 26.6%, renter occupied; and 4.8% are vacant. Currently, in the U.S., 56.0% of the housing units in the area are owner occupied; 32.8% are renter occupied; and 11.2% are vacant. In 2010, there were 3,732 housing units in the area - 69.1% owner occupied, 25.9% renter occupied, and 5.0% vacant. The annual rate of change in housing units since 2010 is 2.69%. Median home value in the area is \$180,322, compared to a median home value of \$218,492 for the U.S. In five years, median value is projected to change by 4.30% annually to \$222,556.



Housing Profile

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Population		Households	
2010 Total Population	9,874	2018 Median Household Income	\$66,868
2018 Total Population	10,323	2023 Median Household Income	\$74,494
2023 Total Population	10,631	2018-2023 Annual Rate	2.18%
2018-2023 Annual Rate	0.59%		

	Census	s 2010	20	18	20	23
Housing Units by Occupancy Status and Tenure	Number	Percent	Number	Percent	Number	Percent
Total Housing Units	3,732	100.0%	3,962	100.0%	4,090	100.0%
Occupied	3,546	95.0%	3,772	95.2%	3,898	95.3%
Owner	2,579	69.1%	2,719	68.6%	2,846	69.6%
Renter	967	25.9%	1,053	26.6%	1,052	25.7%
Vacant	186	5.0%	190	4.8%	191	4.7%

		018	20	23
Owner Occupied Housing Units by Value	2 Number	Percent	Number	Percent
Total	2,719	100.0%	2,847	100.0%
<\$50,000	113	4.2%	69	2.4%
\$50,000-\$99,999	291	10.7%	207	7.3%
\$100,000-\$149,999	682	25.1%	510	17.9%
\$150,000-\$199,999	451	16.6%	476	16.7%
\$200,000-\$249,999	315	11.6%	358	12.6%
\$250,000-\$299,999	337	12.4%	398	14.0%
\$300,000-\$399,999	350	12.9%	598	14.0 %
\$400,000-\$499,999	128	4.7%	219	7.7%
\$500,000-\$749,999	52	1.9%	96	3.4%
\$750,000-\$999,999	0	0.0%	0	0.0%
\$1,000,000-\$1,499,999	0	0.0%	0	0.0%
\$1,500,000-\$1,999,999	0	0.0%	0	0.0%
\$2,000,000+	0	0.0%	0	0.0%
+-/	-		-	
Median Value	\$180,322		\$222,556	
Average Value	\$207,788		\$243,326	
-				
Census 2010 Housing Units		Nu	umber	Percent
Total			3,732	100.0%
In Urbanized Areas			0	0.0%
In Urban Clusters			3,214	86.1%
Rural Housing Units			518	13.9%



Housing Profile

Waverly City, IA Waverly City, IA (1982875) Geography: Place

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Number	Percent
2,579	100.0%
1,687	65.4%
892	34.6%
	2,579 1,687

Census 2010 Vacant Housing Units by Status

	Number	Percent
Total	186	100.0%
For Rent	39	21.0%
Rented- Not Occupied	7	3.8%
For Sale Only	42	22.6%
Sold - Not Occupied	17	9.1%
Seasonal/Recreational/Occasional Use	24	12.9%
For Migrant Workers	0	0.0%
Other Vacant	57	30.6%

Census 2010 Occupied Housing Units by Age of Householder and Home Ownership

		Owner C	occupied Units
	Occupied Units	Number	% of Occupied
Total	3,546	2,579	72.7%
15-24	233	37	15.9%
25-34	504	309	61.3%
35-44	550	411	74.7%
45-54	608	480	78.9%
55-64	605	515	85.1%
65-74	453	388	85.7%
75-84	375	298	79.5%
85+	218	141	64.7%

Census 2010 Occupied Housing Units by Race/Ethnicity of Householder and Home Ownership

		Owner Occupied Units		
	Occupied Units	Number	% of Occupied	
Total	3,546	2,579	72.7%	
White Alone	3,482	2,552	73.3%	
Black/African American	18	6	33.3%	
American Indian/Alaska	2	0	0.0%	
Asian Alone	23	10	43.5%	
Pacific Islander Alone	0	0	0.0%	
Other Race Alone	2	1	50.0%	
Two or More Races	19	10	52.6%	
Hispanic Origin	25	10	40.0%	

Census 2010 Occupied Housing Units by Size and Home Ownership

		Owner Occupied Units		
	Occupied Units	Number	% of Occupied	
Total	3,546	2,579	72.7%	
1-Person	1,005	550	54.7%	
2-Person	1,384	1,112	80.3%	
3-Person	466	343	73.6%	
4-Person	428	357	83.4%	
5-Person	191	157	82.2%	
6-Person	54	45	83.3%	
7+ Person	18	15	83.3%	

Data Note: Persons of Hispanic Origin may be of any race. **Source:** U.S. Census Bureau, Census 2010 Summary File 1.



Waverly City, IA Waverly City, IA (1982875) Geography: Place Iowa Downtown Resource Center

Population Summary	Waverly city,
Population Summary 2000 Total Population	8,99
2010 Total Population	9,8
2018 Total Population	10,32
2018 Group Quarters	1,47
2023 Total Population	1,4,
2018-2023 Annual Rate	0.59
2018 Total Daytime Population	13,32
Workers	7,90
Residents	5,43
Household Summary	
2000 Households	3,24
2000 Average Household Size	2.3
2010 Households	3,54
2010 Average Household Size	2.3
2018 Households	3,77
2018 Average Household Size	2.3
2023 Households	3,89
2023 Average Household Size	2.3
2018-2023 Annual Rate	0.66
2010 Families	2,29
2010 Average Family Size	2.8
2018 Families	2,42
2018 Average Family Size	2,8
2023 Families	2,49
2023 Average Family Size	2,4
2018-2023 Annual Rate	0.60
Housing Unit Summary	3,40
2000 Housing Units	,
Owner Occupied Housing Units	67.9
Renter Occupied Housing Units	27.40
Vacant Housing Units	4.70
2010 Housing Units	3,73
Owner Occupied Housing Units	69.10
Renter Occupied Housing Units	25.9
Vacant Housing Units	5.04
2018 Housing Units	3,96
Owner Occupied Housing Units	68.6
Renter Occupied Housing Units	26.6
Vacant Housing Units	4.80
2023 Housing Units	4,09
Owner Occupied Housing Units	69.6
Renter Occupied Housing Units	25.7
Vacant Housing Units	4.7
Median Household Income	4.7
	¢66.90
2018	\$66,86
2023	\$74,49
Median Home Value	
2018	\$180,32
2023	\$222,5
Per Capita Income	
2018	\$31,6
2023	\$35,03
Median Age	
2010	33
2018	35
2023	37

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.



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	Waverly city,
2018 Households by Income	
Household Income Base	3,771
<\$15,000	10.1%
\$15,000 - \$24,999	7.2%
\$25,000 - \$34,999	7.9%
\$35,000 - \$49,999	11.5%
\$50,000 - \$74,999	17.6%
\$75,000 - \$99,999	15.0%
\$100,000 - \$149,999	20.9%
\$150,000 - \$199,999	4.9%
\$200,000+	4.8%
Average Household Income	\$82,940
2023 Households by Income	
Household Income Base	3,899
<\$15,000	8.7%
\$15,000 - \$24,999	6.6%
\$25,000 - \$34,999	7.1%
\$35,000 - \$49,999	11.0%
\$50,000 - \$74,999	16.9%
\$75,000 - \$99,999	15.4%
\$100,000 - \$149,999	23.3%
\$150,000 - \$199,999	5.3%
\$200,000+	5.7%
Average Household Income	\$91,956
2018 Owner Occupied Housing Units by Value	+,
Total	2,719
<\$50,000	4.2%
\$50,000 - \$99,999	10.7%
\$100,000 - \$149,999	25.1%
\$150,000 - \$199,999	16.6%
\$200,000 - \$249,999	11.6%
\$250,000 - \$299,999	12.4%
\$300,000 - \$399,999	12.9%
\$400,000 - \$499,999	4.7%
\$500,000 - \$749,999	1.9%
\$750,000 - \$999,999	0.0%
\$1,000,000 - \$1,499,999	0.0%
\$1,500,000 - \$1,999,999	0.0%
\$2,000,000 +	0.0%
Average Home Value	\$207,788
2023 Owner Occupied Housing Units by Value	<i>4_01,100</i>
Total	2,847
<\$50,000	2.4%
\$50,000 - \$99,999	7.3%
\$100,000 - \$149,999	17.9%
\$150,000 - \$199,999	16.7%
\$200,000 - \$249,999	12.6%
\$250,000 - \$299,999	14.0%
\$300,000 - \$399,999	18.1%
\$300,000 - \$399,999 \$400,000 - \$499,999	7.7%
\$500,000 - \$749,999 \$500,000 - \$749,999	3.4%
\$750,000 - \$999,999	0.0%
\$750,000 - \$999,999 \$1,000,000 - \$1,499,999	0.0%
\$1,500,000 - \$1,999,999 \$1,500,000 - \$1,999,999	
	0.0%
\$2,000,000 +	0.0%
Average Home Value	\$243,326

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.



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	Waverly city,
2010 Population by Age	
Total	9,874
0 - 4	5.5%
5 - 9	5.3%
10 - 14	5.8%
15 - 24	25.3%
25 - 34	10.1%
35 - 44	9.7%
45 - 54	11.1%
55 - 64	10.5%
65 - 74	7.6%
75 - 84	5.7%
85 +	3.5%
18 +	79.6%
2018 Population by Age	
Total	10,324
0 - 4	5.1%
5 - 9	5.2%
10 - 14	5.5%
15 - 24	22.0%
25 - 34	11.2%
35 - 44	9.5%
45 - 54	10.1%
55 - 64	11.8%
65 - 74	9.9%
75 - 84	5.9%
85 +	3.7%
18 +	80.9%
2023 Population by Age	
Total	10,634
0 - 4	5.1%
5 - 9	5.2%
10 - 14	5.8%
15 - 24	21.1%
25 - 34	10.5%
35 - 44	10.7%
45 - 54	9.2%
55 - 64	11.2%
65 - 74	10.8%
75 - 84	6.8%
85 +	3.7%
18 +	80.4%
2010 Population by Sex	001170
Males	4,685
Females	5,189
2018 Population by Sex	5,109
Males	4,950
Females	5,374
2023 Population by Sex	5,374
Males	5,145
Females	5,145
	5,489



Waverly City, IA Waverly City, IA (1982875) Geography: Place Iowa Downtown Resource Center

	Waverly city,
2010 Population by Race/Ethnicity	
Total	9,874
White Alone	95.3%
Black Alone	1.7%
American Indian Alone	0.1%
Asian Alone	1.2%
Pacific Islander Alone	0.0%
Some Other Race Alone	0.3%
Two or More Races	1.4%
Hispanic Origin	1.3%
Diversity Index	11.6
2018 Population by Race/Ethnicity	
Total	10,322
White Alone	93.3%
Black Alone	2.3%
American Indian Alone	0.1%
Asian Alone	1.9%
Pacific Islander Alone	0.0%
Some Other Race Alone	0.5%
Two or More Races	1.9%
Hispanic Origin	2.2%
Diversity Index	16.7
2023 Population by Race/Ethnicity	
Total	10,631
White Alone	91.6%
Black Alone	2.9%
American Indian Alone	0.1%
Asian Alone	2.5%
Pacific Islander Alone	0.0%
Some Other Race Alone	0.5%
Two or More Races	2.3%
Hispanic Origin	2.7%
Diversity Index	20.4
2010 Population by Relationship and Household Type	
Total	9,874
In Households	84.0%
In Family Households	67.5%
Householder	23.2%
Spouse	19.5%
Child	22.9%
Other relative	0.9%
Nonrelative	1.1%
In Nonfamily Households	16.5%
In Group Quarters	16.0%
Institutionalized Population	2.4%
Noninstitutionalized Population	13.6%
Noniti Stitutionalizeu Population	13.0%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.



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	Waverly city,
2018 Population 25+ by Educational Attainment	
Total	6,413
Less than 9th Grade	1.3%
9th - 12th Grade, No Diploma	3.0%
High School Graduate	23.5%
GED/Alternative Credential	2.3%
Some College, No Degree	22.1%
Associate Degree	8.9%
Bachelor's Degree	26.2%
Graduate/Professional Degree	12.6%
2018 Population 15+ by Marital Status	
Total	8,688
Never Married	40.4%
Married	49.0%
Widowed	6.1%
Divorced	4.5%
2018 Civilian Population 16+ in Labor Force	
Civilian Employed	96.1%
Civilian Unemployed (Unemployment Rate)	3.9%
2018 Employed Population 16+ by Industry	
Total	4,962
Agriculture/Mining	2.7%
Construction	6.3%
Manufacturing	13.1%
Wholesale Trade	1.2%
Retail Trade	12.1%
Transportation/Utilities	1.5%
Information	1.4%
Finance/Insurance/Real Estate	8.3%
Services	51.5%
Public Administration	1.9%
2018 Employed Population 16+ by Occupation	
Total	4,962
White Collar	63.9%
Management/Business/Financial	13.6%
Professional	26.7%
Sales	10.1%
Administrative Support	13.5%
Services	17.8%
Blue Collar	18.3%
Farming/Forestry/Fishing	1.4%
Construction/Extraction	4.4%
Installation/Maintenance/Repair	2.1%
Production	6.7%
Transportation/Material Moving	3.7%
2010 Population By Urban/ Rural Status	
Total Population	9,874
Population Inside Urbanized Area	0.0%
Population Inside Urbanized Cluster	87.2%
Rural Population	12.8%



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	Waverly city,
2010 Households by Type	2 546
Total	3,546
Households with 1 Person	28.3%
Households with 2+ People	71.7% 64.7%
Family Households	
Husband-wife Families	54.2%
With Related Children	20.9%
Other Family (No Spouse Present)	10.5%
Other Family with Male Householder	2.5%
With Related Children	1.9%
Other Family with Female Householder	8.0%
With Related Children	5.8%
Nonfamily Households	7.0%
	20.004
All Households with Children	29.0%
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Multigenerational Households	1.0%
Unmarried Partner Households	5.1%
Male-female	4.7%
Same-sex	0.4%
2010 Households by Size	2.546
Total	3,546
1 Person Household	28.3%
2 Person Household 3 Person Household	39.0%
4 Person Household	13.1%
5 Person Household	12.1% 5.4%
6 Person Household	1.5%
7 + Person Household	0.5%
	0.3%
2010 Households by Tenure and Mortgage Status	2.546
Total	3,546
Owner Occupied	72.7%
Owned with a Mortgage/Loan	47.6%
Owned Free and Clear	25.2%
Renter Occupied	27.3%
2010 Housing Units By Urban/ Rural Status	
Total Housing Units	3,732
Housing Units Inside Urbanized Area	0.0%
Housing Units Inside Urbanized Cluster	86.1%
Rural Housing Units	13.9%

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parentchild relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.



Waverly City, IA Waverly City, IA (1982875) Geography: Place Iowa Downtown Resource Center

	Waverly city,
Top 3 Tapestry Segments	
1.	In Style (5B)
2.	Middleburg (4C)
3.	Salt of the Earth (6B)
2018 Consumer Spending	
Apparel & Services: Total \$	\$8,020,296
Average Spent	\$2,126.27
Spending Potential Index	98
Education: Total \$	\$5,356,383
Average Spent	\$1,420.04
Spending Potential Index	98
Entertainment/Recreation: Total \$	\$12,180,337
Average Spent	\$3,229.15
Spending Potential Index	100
Food at Home: Total \$	\$18,913,625
Average Spent	\$5,014.22
Spending Potential Index	100
Food Away from Home: Total \$	\$13,157,134
Average Spent	\$3,488.11
Spending Potential Index	99
Health Care: Total \$	\$22,305,048
Average Spent	\$5,913.32
Spending Potential Index	103
HH Furnishings & Equipment: Total \$	\$7,897,139
Average Spent	\$2,093.62
Spending Potential Index	100
Personal Care Products & Services: Total \$	\$3,116,898
Average Spent	\$826.32
Spending Potential Index	100
Shelter: Total \$	\$61,776,707
Average Spent	\$16,377.71
Spending Potential Index	98
Support Payments/Cash Contributions/Gifts in Kind: Total \$	\$9,365,008
Average Spent	\$2,482.77
Spending Potential Index	100
Travel: Total \$	\$7,929,206
Average Spent	\$2,102.12
Spending Potential Index	98
Vehicle Maintenance & Repairs: Total \$	\$4,082,100
Average Spent	\$1,082.21
Spending Potential Index	101

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.
Source: Consumer Spending data are derived from the 2015 and 2016 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023 Esri converted Census 2000 data into 2010 geography.

July 05, 2018



Retail MarketPlace Profile

Waverly City, IA Waverly City, IA (1982875) Geography: Place Iowa Downtown Resource Center

10,323

3,772

Summary Demographics

2018 Population 2018 Households

2010 110056110105						5,772
2018 Median Disposable Income						\$52,799
2018 Per Capita Income						\$31,638
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Summary		(Retail Potential)	(Retail Sales)		Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$139,792,048	\$216,121,342	-\$76,329,294	-21.4	89
Total Retail Trade	44-45	\$127,366,024	\$199,073,346	-\$71,707,322	-22.0	58
Total Food & Drink	722	\$12,426,024	\$17,047,996	-\$4,621,972	-15.7	31
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Group		(Retail Potential)	(Retail Sales)		Factor	Businesses
Motor Vehicle & Parts Dealers	441	\$27,936,427	\$49,385,901	-\$21,449,474	-27.7	8
Automobile Dealers	4411	\$21,904,997	\$47,324,061	-\$25,419,064	-36.7	5
Other Motor Vehicle Dealers	4412	\$3,234,911	\$0	\$3,234,911	100.0	0
Auto Parts, Accessories & Tire Stores	4413	\$2,796,519	\$2,061,840	\$734,679	15.1	3
Furniture & Home Furnishings Stores	442	\$3,585,471	\$1,756,140	\$1,829,331	34.2	2
Furniture Stores	4421	\$2,291,653	\$589,323	\$1,702,330	59.1	1
Home Furnishings Stores	4422	\$1,293,818	\$1,166,817	\$127,001	5.2	1
Electronics & Appliance Stores	443	\$4,273,074	\$3,270,187	\$1,002,887	13.3	3
Bldg Materials, Garden Equip. & Supply Stores	444	\$7,854,071	\$7,250,488	\$603,583	4.0	5
Bldg Material & Supplies Dealers	4441	\$7,054,927	\$5,051,130	\$2,003,797	16.6	4
Lawn & Garden Equip & Supply Stores	4442	\$799,144	\$2,199,358	-\$1,400,214	-46.7	1
Food & Beverage Stores	445	\$24,446,058	\$56,707,254	-\$32,261,196	-39.8	7
Grocery Stores	4451	\$22,657,190	\$23,662,147	-\$1,004,957	-2.2	4
Specialty Food Stores	4452	\$1,063,524	\$31,714,797	-\$30,651,273	-93.5	2
Beer, Wine & Liquor Stores	4453	\$725,344	\$1,330,310	-\$604,966	-29.4	1
Health & Personal Care Stores	446,4461	\$7,746,471	\$16,265,695	-\$8,519,224	-35.5	8
Gasoline Stations	447,4471	\$13,408,927	\$5,543,795	\$7,865,132	41.5	2
Clothing & Clothing Accessories Stores	448	\$4,448,207	\$3,233,820	\$1,214,387	15.8	3
Clothing Stores	4481	\$2,858,104	\$1,477,854	\$1,380,250	31.8	1
Shoe Stores	4482	\$578,284	\$661,390	-\$83,106	-6.7	1
Jewelry, Luggage & Leather Goods Stores	4483	\$1,011,819	\$1,094,576	-\$82,757	-3.9	1
Sporting Goods, Hobby, Book & Music Stores	451	\$3,158,444	\$4,453,601	-\$1,295,157	-17.0	9
Sporting Goods/Hobby/Musical Instr Stores	4511	\$2,623,362	\$4,453,601	-\$1,830,239	-25.9	9
Book, Periodical & Music Stores	4512	\$535,082	\$0	\$535,082	100.0	0
General Merchandise Stores	452	\$22,039,591	\$46,939,277	-\$24,899,686	-36.1	3
Department Stores Excluding Leased Depts.	4521	\$18,016,200	\$44,014,286	-\$25,998,086	-41.9	1
Other General Merchandise Stores	4529	\$4,023,391	\$2,924,991	\$1,098,400	15.8	2
Miscellaneous Store Retailers	453	\$5,866,635	\$4,267,188	\$1,599,447	15.8	8
Florists	4531	\$330,599	\$653,153	-\$322,554	-32.8	2
Office Supplies, Stationery & Gift Stores	4532	\$1,545,388	\$1,757,080	-\$211,692	-6.4	1
Used Merchandise Stores	4533	\$867,470	\$1,306,207	-\$438,737	-20.2	2
Other Miscellaneous Store Retailers	4539	\$3,123,178	\$550,748	\$2,572,430	70.0	3
Nonstore Retailers	454	\$2,602,648	\$0	\$2,602,648	100.0	0
Electronic Shopping & Mail-Order Houses	4541	\$1,675,333	\$0	\$1,675,333	100.0	0
Vending Machine Operators	4542	\$396,620	\$0	\$396,620	100.0	0
Direct Selling Establishments	4543	\$530,695	\$0	\$530,695	100.0	0
Food Services & Drinking Places	722	\$12,426,024	\$17,047,996	-\$4,621,972	-15.7	31
Special Food Services	7223	\$248,714	\$106,883	\$141,831	39.9	2
Drinking Places - Alcoholic Beverages	7224	\$924,707	\$329,130	\$595,577	47.5	4
Restaurants/Other Eating Places	7225	\$11,252,603	\$16,611,983	-\$5,359,380	-19.2	25

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement. http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

Source: Esri and Infogroup. Esri 2018 Updated Demographics. Esri 2017 Retail MarketPlace. Copyright 2018 Esri. Copyright 2017 Infogroup, Inc. All rights reserved.

July 05, 2018

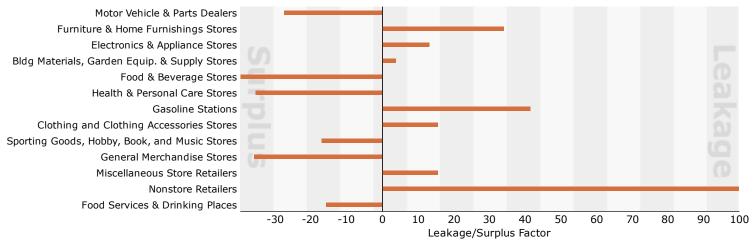


Retail MarketPlace Profile

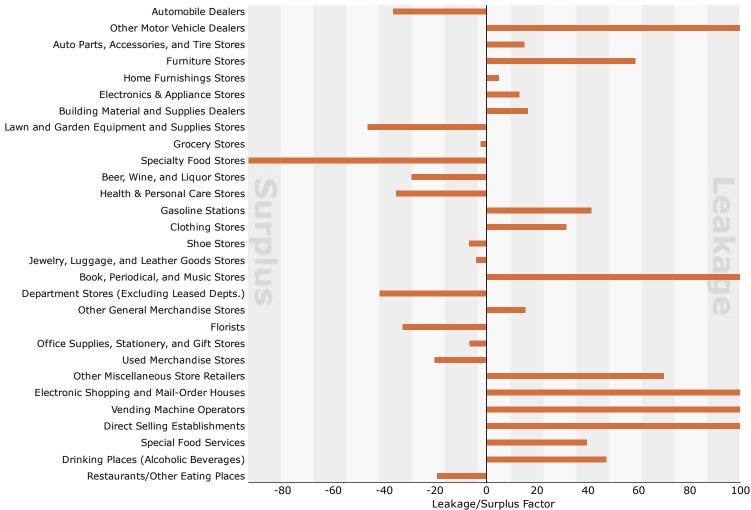
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2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group

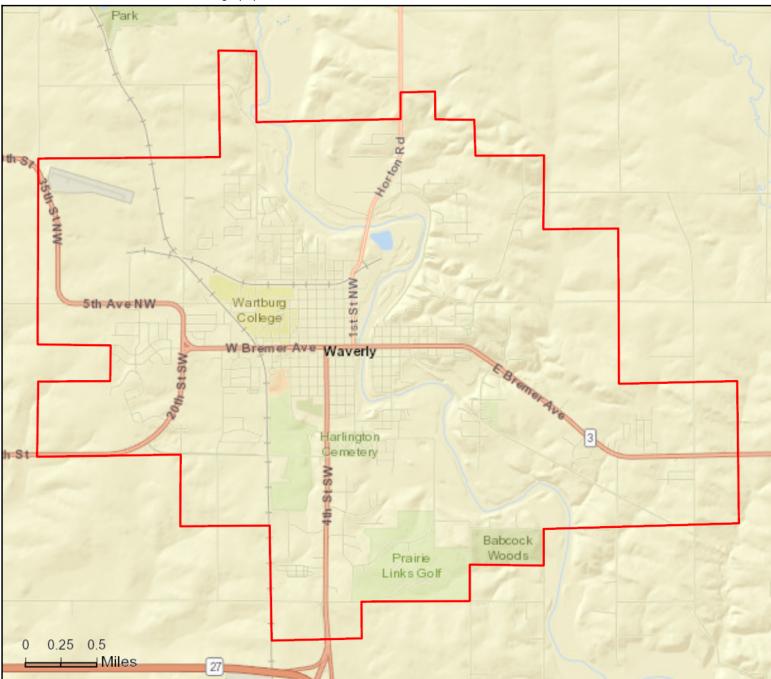


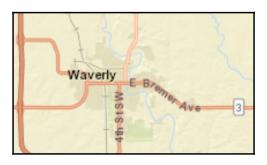
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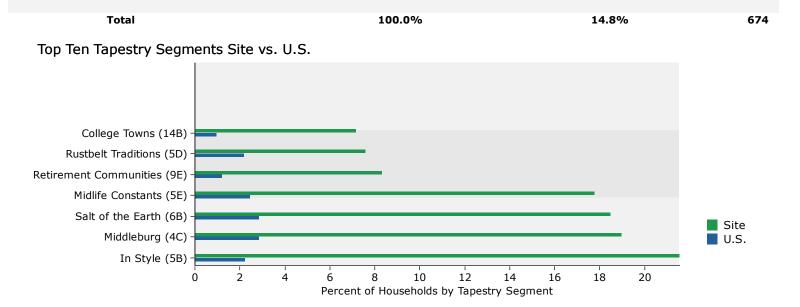
3.2%

Top Twenty Tapestry Segments

		2018	Households	2018 U.S. H	louseholds	
			Cumulative		Cumulative	
Rank	Tapestry Segment	Percent	Percent	Percent	Percent	Index
1	In Style (5B)	21.6%	21.6%	2.2%	2.2%	961
2	Middleburg (4C)	19.0%	40.6%	2.9%	5.1%	660
3	Salt of the Earth (6B)	18.5%	59.1%	2.9%	8.0%	645
4	Midlife Constants (5E)	17.8%	76.9%	2.5%	10.5%	718
5	Retirement Communities (9E)	8.4%	85.3%	1.2%	11.7%	690
	Subtotal	85.3%		11.7%		
6	Rustbelt Traditions (5D)	7.6%	92.9%	2.2%	13.9%	347
7	College Towns (14B)	7.2%	100.1%	1.0%	14.9%	752

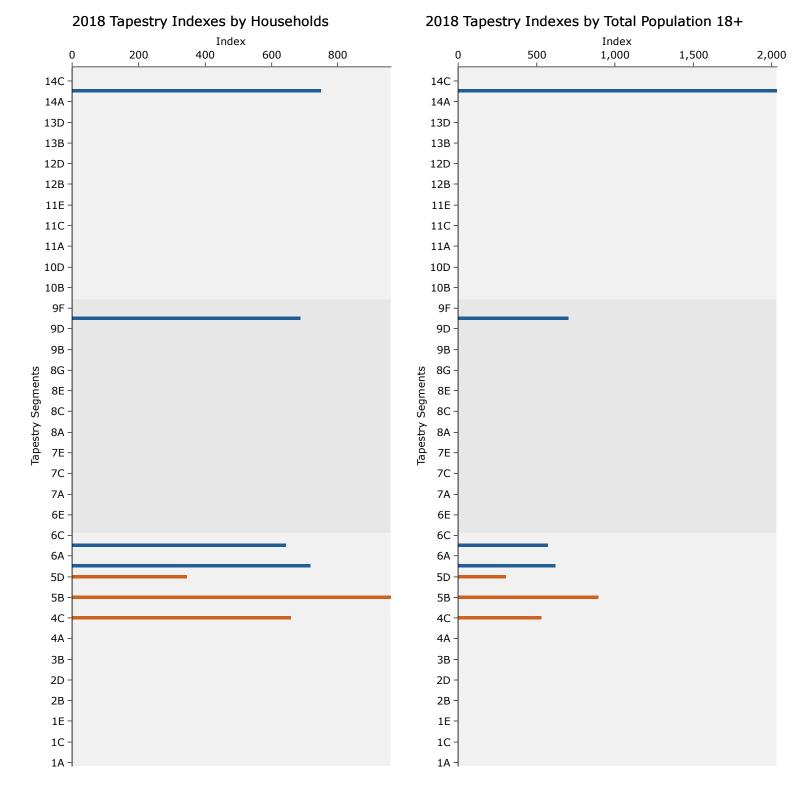
14.8%

Subtotal





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Tapestry LifeMode Groups	201	8 Households		2018 Adult Population		2018 Adult Population	
	Number	Percent	Index	Number	Percent	Index	
Total:	3,772	100.0%		8,348	100.0%		
1. Affluent Estates	0	0.0%	0	0	0.0%	0	
Гор Tier (1А)	0	0.0%	0	0	0.0%	C	
Professional Pride (1B)	0	0.0%	0	0	0.0%	C	
Boomburbs (1C)	0	0.0%	0	0	0.0%	0	
Savvy Suburbanites (1D)	0	0.0%	0	0	0.0%	0	
Exurbanites (1E)	0	0.0%	0	0	0.0%	C	
	0	0.0 /0	0	U	0.0 /0	0	
2. Upscale Avenues	0	0.0%	0	0	0.0%	0	
Jrban Chic (2A)	0	0.0%	0	0	0.0%	C	
Pleasantville (2B)	0	0.0%	0	0	0.0%	0	
Pacific Heights (2C)	0	0.0%	0	0	0.0%	0	
Enterprising Professionals (2D)	0	0.0%	0	0	0.0%	0	
	Ū	0.070	Ũ	, , , , , , , , , , , , , , , , , , ,	010 /0	-	
3. Uptown Individuals	0	0.0%	0	0	0.0%	0	
Laptops and Lattes (3A)	0	0.0%	0	0	0.0%	0	
Metro Renters (3B)	0	0.0%	0	0	0.0%	0	
Trendsetters (3C)	0	0.0%	0	0	0.0%	C	
4. Family Landscapes	716	19.0%	253	1,278	15.3%	196	
Soccer Moms (4A)	0	0.0%	0	0	0.0%	0	
Home Improvement (4B)	0	0.0%	0	0	0.0%	0	
Middleburg (4C)	716	19.0%	660	1,278	15.3%	535	
5. GenXurban	1,772	47.0%	414	3,333	39.9%	367	
Comfortable Empty Nesters (5A)	0	0.0%	0	0	0.0%	C	
In Style (5B)	814	21.6%	961	1,574	18.9%	899	
Parks and Rec (5C)	0	0.0%	0	0	0.0%	0	
Rustbelt Traditions (5D)	287	7.6%	347	534	6.4%	310	
Midlife Constants (5E)	671	17.8%	718	1,225	14.7%	626	
6. Cozy Country Living	698	18.5%	154	1,379	16.5%	140	
Green Acres (6A)	0	0.0%	0	0	0.0%	0	
Salt of the Earth (6B)	698	18.5%	645	1,379	16.5%	575	
The Great Outdoors (6C)	0	0.0%	0	0	0.0%	0	
Prairie Living (6D)	0	0.0%	0	0	0.0%	0	
Rural Resort Dwellers (6E)	0	0.0%	0	0	0.0%	0	
Heartland Communities (6F)	0	0.0%	0	0	0.0%	0	
7. Ethnic Enclaves	0	0.0%	0	0	0.0%	0	
Up and Coming Families (7A)	0	0.0%	0	0	0.0%	C	
Jrban Villages (7B)	0	0.0%	0	0	0.0%	C	
American Dreamers (7C)	0	0.0%	0	0	0.0%	C	
Barrios Urbanos (7D)	0	0.0%	0	0	0.0%	C	
Valley Growers (7E)	0	0.0%	0	0	0.0%	0	
Southwestern Families (7F)	0	0.0%	0	0	0.0%	0	



Waverly City, IA Waverly City, IA (1982875) Geography: Place Iowa Downtown Resource Center

Number Percent Index Total: 3,772 100.0% 8. Middle Ground 0 0.0% 0 City Lights (8A) 0 0.0% 0 Emerald City (8B) 0 0.0% 0 Bright Young Professionals (8C) 0 0.0% 0	Number 8,348 0 0 0 0	Percent 100.0% 0.0%	Index 0
8. Middle Ground 0 0.0% 0 City Lights (8A) 0 0.0% 0 Emerald City (8B) 0 0.0% 0	0 0 0	0.0%	0
City Lights (8A) 0 0.0% 0 Emerald City (8B) 0 0.0% 0	0 0		0
City Lights (8A) 0 0.0% 0 Emerald City (8B) 0 0.0% 0	0 0		
Emerald City (8B) 0 0.0% 0	0	0.070	0
		0.0%	0
	0	0.0%	0
Downtown Melting Pot (8D) 0 0.0% 0	0	0.0%	0
	0	0.0%	0
Front Porches (8E) 0 0.0% 0 Old and Newcomers (8F) 0 0.0% 0	0	0.0%	0
Hardscrabble Road (8G) 0 0.0% 0	0	0.0%	
	U	0.0%	0
9. Senior Styles 315 8.4% 144	598	7.2%	143
Silver & Gold (9A) 0 0.0% 0	0	0.0%	0
Golden Years (9B) 0 0.0% 0	0	0.0%	0
The Elders (9C) 0 0.0% 0	0	0.0%	0
Senior Escapes (9D) 0 0.0% 0	0	0.0%	0
Retirement Communities (9E)3158.4%690	598	7.2%	707
Social Security Set (9F) 0 0.0% 0	0	0.0%	0
		0.0%	
10. Rustic Outposts 0 0.0% 0	0	0.0%	0
Southern Satellites (10A) 0 0.0% 0	0	0.0%	0
Rooted Rural (10B) 0 0.0% 0 Disco 0 Mission (10C) 0 0.0% 0	0	0.0%	0
Diners & Miners (10C) 0 0.0% 0	0	0.0%	0
Down the Road (10D) 0 0.0% 0	0	0.0%	0
Rural Bypasses (10E) 0 0.0% 0	0	0.0%	0
11. Midtown Singles 0 0.0% 0	0	0.0%	0
City Strivers (11A) 0 0.0% 0	0	0.0%	0
Young and Restless (11B) 0 0.0% 0	0	0.0%	0
Metro Fusion (11C) 0 0.0% 0	0	0.0%	0
Set to Impress (11D) 0 0.0% 0	0	0.0%	0
City Commons (11E) 0 0.0% 0	0	0.0%	0
		• • • • •	
12. Hometown 0 0.0% 0	0	0.0%	0
Family Foundations (12A) 0 0.0% 0	0	0.0%	0
Traditional Living (12B) 0 0.0% 0	0	0.0%	0
Small Town Simplicity (12C) 0 0.0% 0	0	0.0%	0
Modest Income Homes (12D) 0 0.0% 0	0	0.0%	0
13. Next Wave 0 0.0% 0	0	0.0%	0
International Marketplace (13A) 0 0.0% 0	0	0.0%	0
Las Casas (13B) 0 0.0% 0	0	0.0%	0
NeWest Residents (13C) 0 0.0% 0	0	0.0%	0
Fresh Ambitions (13D) 0 0.0% 0	0	0.0%	0
High Rise Renters (13E)00.0%0	0	0.0%	0
	4 760	84.404	
14. Scholars and Patriots2717.2%445Miltone Desciption (144)000	1,760	21.1%	923
Military Proximity (14A) 0 0.0% 0 College Terms (14D) 271 7.2% 7.2%	0	0.0%	0
College Towns (14B) 271 7.2% 752 Description 0.000 0.000 0.000 0.000	1,760	21.1%	2,036
Dorms to Diplomas (14C) 0 0.0% 0	0	0.0%	0
Unclassified (15) 0 0.0% 0	0	0.0%	0
	U	0.070	0



Waverly City, IA Waverly City, IA (1982875) Geography: Place Iowa Downtown Resource Center

Tapestry Urbanization Groups	2018 Households		2018 Adult Population				
	Number	Percent	Index	Number	Percent	Index	
Total:	3,772	100.0%		8,348	100.0%		
1. Principal Urban Center	0	0.0%	0	0	0.0%	0	
Laptops and Lattes (3A)	0	0.0%	0	0	0.0%	0	
Metro Renters (3B)	0	0.0%	0	0	0.0%	0	
Trendsetters (3C)	0	0.0%	0	0	0.0%	0	
Downtown Melting Pot (8D)	0	0.0%	0	0	0.0%	0	
City Strivers (11A)	0	0.0%	0	0	0.0%	0	
NeWest Residents (13C)	0	0.0%	0	0	0.0%	0	
Fresh Ambitions (13D)	0	0.0%	0	0	0.0%	0	
High Rise Renters (13E)	0	0.0%	0	0	0.0%	0	
2. Urban Periphery	287	7.6%	45	534	6.4%	36	
Pacific Heights (2C)	0	0.0%	0	0	0.0%	0	
Rustbelt Traditions (5D)	287	7.6%	347	534	6.4%	310	
Urban Villages (7B)	0	0.0%	0	0	0.0%	0	
American Dreamers (7C)	0	0.0%	0	0	0.0%	0	
Barrios Urbanos (7D)	0	0.0%	0	0	0.0%	0	
Southwestern Families (7F)	0	0.0%	0	0	0.0%	0	
City Lights (8A)	0	0.0%	0	0	0.0%	0	
Bright Young Professionals (8C)	0	0.0%	0	0	0.0%	0	
Metro Fusion (11C)	0	0.0%	0	0	0.0%	0	
Family Foundations (12A)	0	0.0%	0	0	0.0%	0	
Modest Income Homes (12D)	0	0.0%	0	0	0.0%	0	
International Marketplace (13A)	0	0.0%	0	0	0.0%	0	
Las Casas (13B)	0	0.0%	0	0	0.0%	0	
3. Metro Cities	1,400	37.1%	204	3,932	47.1%	279	
In Style (5B)	814	21.6%	961	1,574	18.9%	899	
Emerald City (8B)	0	0.0%	0	0	0.0%	0	
Front Porches (8E)	0	0.0%	0	0	0.0%	0	
Old and Newcomers (8F)	0	0.0%	0	0	0.0%	0	
Hardscrabble Road (8G)	0	0.0%	0	0	0.0%	0	
Retirement Communities (9E)	315	8.4%	690	598	7.2%	707	
Social Security Set (9F)	0	0.0%	0	0	0.0%	0	
Young and Restless (11B)	0	0.0%	0	0	0.0%	0	
Set to Impress (11D)	0	0.0%	0	0	0.0%	0	
City Commons (11E)	0	0.0%	0	0	0.0%	0	
Traditional Living (12B)	0	0.0%	0	0	0.0%	0	
College Towns (14B)	271	7.2%	752	1,760	21.1%	2,036	
Dorms to Diplomas (14C)	0	0.0%	0	0	0.0%	2,050	
	0	0.070	0	0	0.070	0	



Waverly City, IA Waverly City, IA (1982875) Geography: Place Iowa Downtown Resource Center

Tapestry Urbanization Groups	2018	8 Households	2018 Adult Population			
	Number	Percent	Index	Number	Percent	Index
Total:	3,772	100.0%		8,348	100.0%	
4. Suburban Periphery	671	17.8%	56	1,225	14.7%	45
Top Tier (1A)	0	0.0%	0	0	0.0%	0
Professional Pride (1B)	0	0.0%	0	0	0.0%	0
Boomburbs (1C)	0	0.0%	0	0	0.0%	0
Savvy Suburbanites (1D)	0	0.0%	0	0	0.0%	0
Exurbanites (1E)	0	0.0%	0	0	0.0%	0
Urban Chic (2A)	0	0.0%	0	0	0.0%	0
Pleasantville (2B)	0	0.0%	0	0	0.0%	0
Enterprising Professionals (2D)	0	0.0%	0	0	0.0%	0
Soccer Moms (4A)	0	0.0%	0	0	0.0%	0
Home Improvement (4B)	0	0.0%	0	0	0.0%	0
Comfortable Empty Nesters (5A)	0	0.0%	0	0	0.0%	0
Parks and Rec (5C)	0	0.0%	0	0	0.0%	0
Midlife Constants (5E)	671	17.8%	718	1,225	14.7%	626
Up and Coming Families (7A)	0	0.0%	0	0	0.0%	0
Silver & Gold (9A)	0	0.0%	0	0	0.0%	0
Golden Years (9B)	0	0.0%	0	0	0.0%	0
The Elders (9C)	0	0.0%	0	0	0.0%	0
Military Proximity (14A)	0	0.0%	0	0	0.0%	0
5. Semirural	716	19.0%	204	1,278	15.3%	170
Middleburg (4C)	716	19.0%	660	1,278	15.3%	535
Heartland Communities (6F)	0	0.0%	0	0	0.0%	0
Valley Growers (7E)	0	0.0%	0	0	0.0%	0
Senior Escapes (9D)	0	0.0%	0	0	0.0%	0
Down the Road (10D)	0	0.0%	0	0	0.0%	0
Small Town Simplicity (12C)	0	0.0%	0	0	0.0%	0
6. Rural	698	18.5%	110	1,379	16.5%	98
Green Acres (6A)	0	0.0%	0	0	0.0%	0
Salt of the Earth (6B)	698	18.5%	645	1,379	16.5%	575
The Great Outdoors (6C)	0	0.0%	0	0	0.0%	0
Prairie Living (6D)	0	0.0%	0	0	0.0%	0
Rural Resort Dwellers (6E)	0	0.0%	0	0	0.0%	0
Southern Satellites (10A)	0	0.0%	0	0	0.0%	0
Rooted Rural (10B)	0	0.0%	0	0	0.0%	0
Diners & Miners (10C)	0	0.0%	0	0	0.0%	0
Rural Bypasses (10E)	0	0.0%	0	0	0.0%	0
Unclassified (15)	0	0.0%	0	0	0.0%	0