



Retail MarketPlace Profile

Waverly City, IA
 Waverly City, IA (1982875)
 Geography: Place

Iowa Downtown Resource Center

Summary Demographics

2018 Population	10,323
2018 Households	3,772
2018 Median Disposable Income	\$52,799
2018 Per Capita Income	\$31,638

2017 Industry Summary

	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Total Retail Trade and Food & Drink	44-45	\$139,792,048	\$216,121,342	-\$76,329,294	-21.4	89
Total Retail Trade	44-45	\$127,366,024	\$199,073,346	-\$71,707,322	-22.0	58
Total Food & Drink	722	\$12,426,024	\$17,047,996	-\$4,621,972	-15.7	31

2017 Industry Group

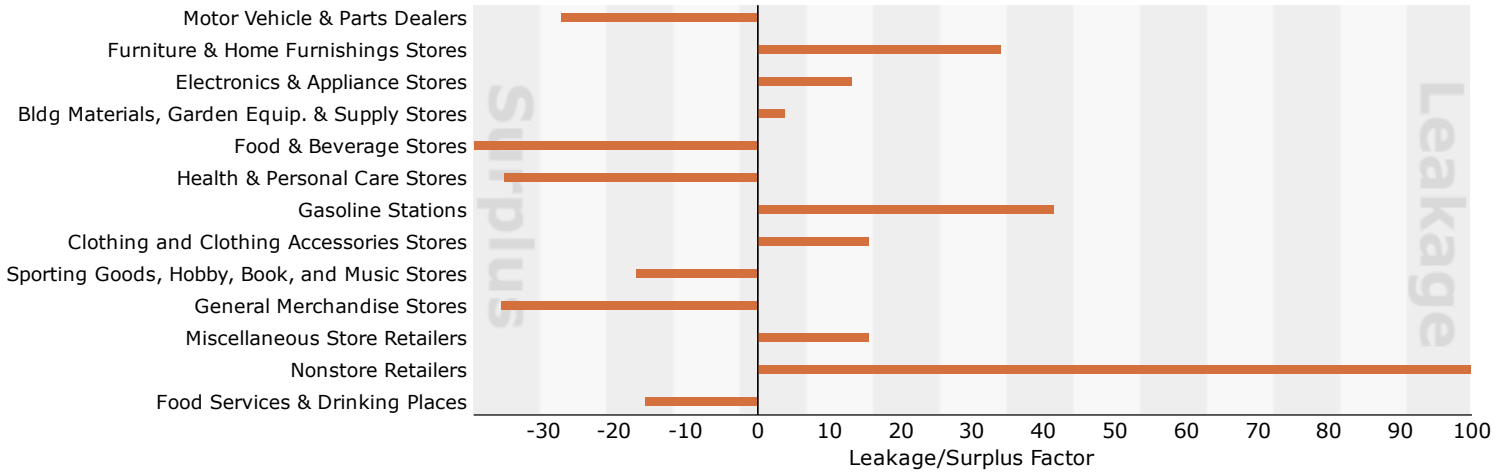
	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers	441	\$27,936,427	\$49,385,901	-\$21,449,474	-27.7	8
Automobile Dealers	4411	\$21,904,997	\$47,324,061	-\$25,419,064	-36.7	5
Other Motor Vehicle Dealers	4412	\$3,234,911	\$0	\$3,234,911	100.0	0
Auto Parts, Accessories & Tire Stores	4413	\$2,796,519	\$2,061,840	\$734,679	15.1	3
Furniture & Home Furnishings Stores	442	\$3,585,471	\$1,756,140	\$1,829,331	34.2	2
Furniture Stores	4421	\$2,291,653	\$589,323	\$1,702,330	59.1	1
Home Furnishings Stores	4422	\$1,293,818	\$1,166,817	\$127,001	5.2	1
Electronics & Appliance Stores	443	\$4,273,074	\$3,270,187	\$1,002,887	13.3	3
Bldg Materials, Garden Equip. & Supply Stores	444	\$7,854,071	\$7,250,488	\$603,583	4.0	5
Bldg Material & Supplies Dealers	4441	\$7,054,927	\$5,051,130	\$2,003,797	16.6	4
Lawn & Garden Equip & Supply Stores	4442	\$799,144	\$2,199,358	-\$1,400,214	-46.7	1
Food & Beverage Stores	445	\$24,446,058	\$56,707,254	-\$32,261,196	-39.8	7
Grocery Stores	4451	\$22,657,190	\$23,662,147	-\$1,004,957	-2.2	4
Specialty Food Stores	4452	\$1,063,524	\$31,714,797	-\$30,651,273	-93.5	2
Beer, Wine & Liquor Stores	4453	\$725,344	\$1,330,310	-\$604,966	-29.4	1
Health & Personal Care Stores	446,4461	\$7,746,471	\$16,265,695	-\$8,519,224	-35.5	8
Gasoline Stations	447,4471	\$13,408,927	\$5,543,795	\$7,865,132	41.5	2
Clothing & Clothing Accessories Stores	448	\$4,448,207	\$3,233,820	\$1,214,387	15.8	3
Clothing Stores	4481	\$2,858,104	\$1,477,854	\$1,380,250	31.8	1
Shoe Stores	4482	\$578,284	\$661,390	-\$83,106	-6.7	1
Jewelry, Luggage & Leather Goods Stores	4483	\$1,011,819	\$1,094,576	-\$82,757	-3.9	1
Sporting Goods, Hobby, Book & Music Stores	451	\$3,158,444	\$4,453,601	-\$1,295,157	-17.0	9
Sporting Goods/Hobby/Musical Instr Stores	4511	\$2,623,362	\$4,453,601	-\$1,830,239	-25.9	9
Book, Periodical & Music Stores	4512	\$535,082	\$0	\$535,082	100.0	0
General Merchandise Stores	452	\$22,039,591	\$46,939,277	-\$24,899,686	-36.1	3
Department Stores Excluding Leased Depts.	4521	\$18,016,200	\$44,014,286	-\$25,998,086	-41.9	1
Other General Merchandise Stores	4529	\$4,023,391	\$2,924,991	\$1,098,400	15.8	2
Miscellaneous Store Retailers	453	\$5,866,635	\$4,267,188	\$1,599,447	15.8	8
Florists	4531	\$330,599	\$653,153	-\$322,554	-32.8	2
Office Supplies, Stationery & Gift Stores	4532	\$1,545,388	\$1,757,080	-\$211,692	-6.4	1
Used Merchandise Stores	4533	\$867,470	\$1,306,207	-\$438,737	-20.2	2
Other Miscellaneous Store Retailers	4539	\$3,123,178	\$550,748	\$2,572,430	70.0	3
Nonstore Retailers	454	\$2,602,648	\$0	\$2,602,648	100.0	0
Electronic Shopping & Mail-Order Houses	4541	\$1,675,333	\$0	\$1,675,333	100.0	0
Vending Machine Operators	4542	\$396,620	\$0	\$396,620	100.0	0
Direct Selling Establishments	4543	\$530,695	\$0	\$530,695	100.0	0
Food Services & Drinking Places	722	\$12,426,024	\$17,047,996	-\$4,621,972	-15.7	31
Special Food Services	7223	\$248,714	\$106,883	\$141,831	39.9	2
Drinking Places - Alcoholic Beverages	7224	\$924,707	\$329,130	\$595,577	47.5	4
Restaurants/Other Eating Places	7225	\$11,252,603	\$16,611,983	-\$5,359,380	-19.2	25

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement. <http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>

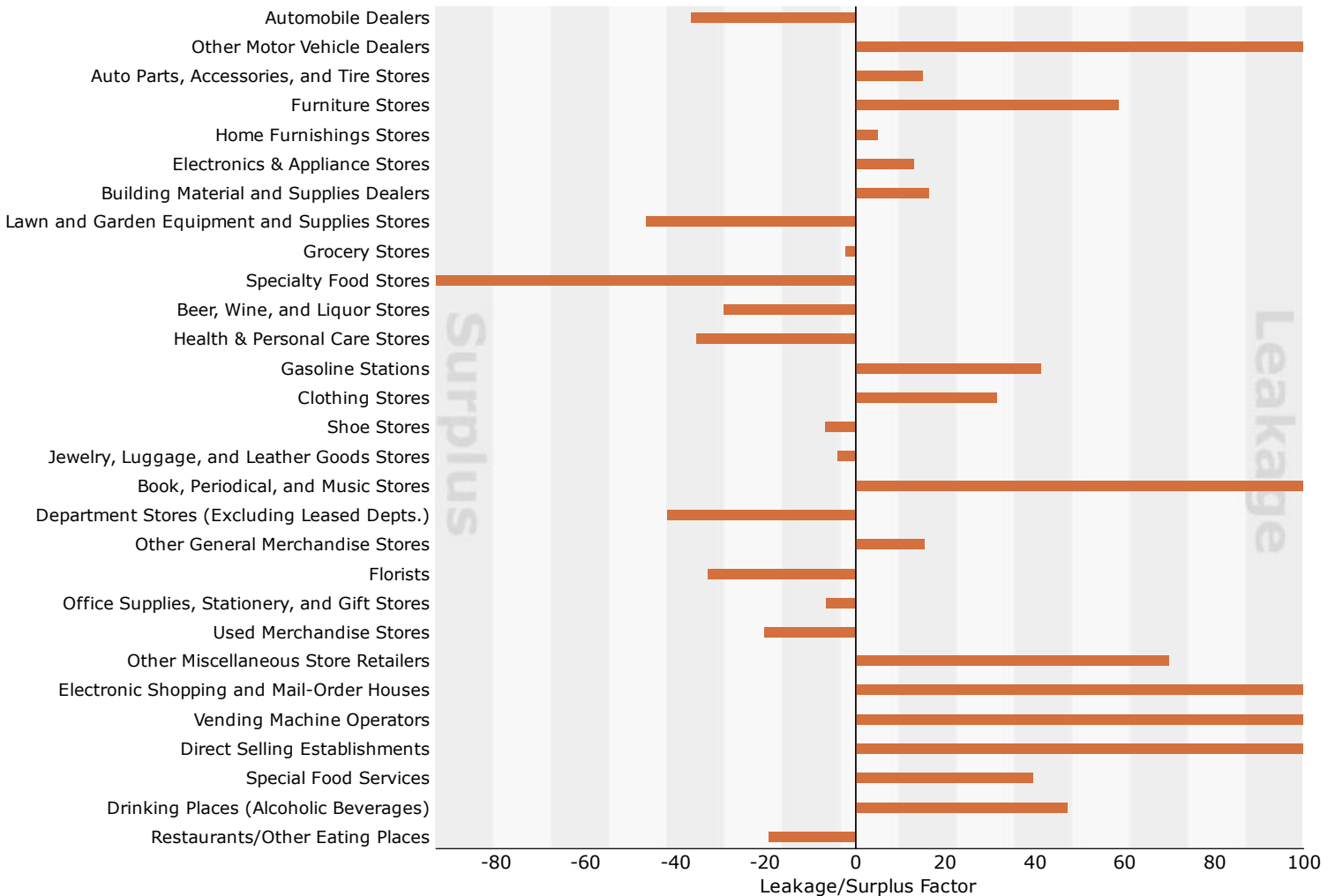
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July 05, 2018

2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group



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